

LON OAKES

1151 W. Graaf Ave., Ridgecrest, CA 93555

(760) 447-4477 ~ lon_o@hotmail.com

OBJECTIVE: To utilize my experience in Program and Business Management, Contracts, Process Improvement (Lean & Six Sigma), and Engineering to contribute to the success of your company.

EXPERIENCE:

Business Manager, Wyle Laboratories, Inc.

02/03-08/05

Manager for a \$152M Government information technology service contract. Responsible for contracts, cost accounting, deliverables, proposal preparation and negotiations, commercial sub-contracting, finance, security, human resources, safety, procurement, government furnished property and a Five person staff. Initiated lean processes in business planning and development.

Sr. Contract Administrator, Calif. Microwave Systems

04/02-02/03

Oversaw contract and business administration for commercial and government software systems contracts. Created business and proposal processes for IT development projects.

Sr. Program Manager, PSEMC West LLC

04/00-10/01

Responsible for proposing and managing the budget, schedule and customer coordination for commercial government contracts for ordnance design, test and manufacture. Instituted Lean Manufacturing and Management Processes utilizing Six Sigma metrics. Utilized Theory of Constraints (TOC) methodologies.

Program / Contracts Manager, OEA Aerospace, Inc.

01/99-04/00

~Program Manager

Tasked with managing the budget, schedule and contract compliance for commercial and government contracts for ordnance design, test, manufacture and installation. Used TOC and PMBOK (PMI) techniques. Also created lean methodologies in the design process.

~Contracts Manager

Responsible for corporate contractual decisions, five contract administrators and for commercial and government contracts worth \$92.5M. Final preparation, negotiating and administering of all quotes and proposals as well as managing the final customer contract.

Safety and Security, Intertel Agency

12/88-01/99

Leveraged U.S. Marine Corps experience and training to develop a security and safety consulting business. Was successful in negotiating and winning contracts for security and investigative services. Managed multiple service contracts and construction projects. Ensured compliance with the customer's requirements. Instituted TOC technologies.

Business Operations Director - Gov't. Programs, RTS Systems (BSEE or equiv.) **09/86-12/88**

Responsible for business planning and development, as well as lean management and process improvement. Oversaw program management, contracts and marketing of commercial/government Communications Systems. Set-up and developed government division from scratch. Business increased five-fold during my tenure. Reported directly to the president of RTS Systems.

Engineering and Management, Rockwell International

04/79-09/86

~Lead Research and Design Engineer/Program Manager (1984-1986) (BSEE or Equiv)

Performed functional analysis and design of automated electronic test equipment for flight test and ground support of B-1B Bomber. Program Management responsibility for design, construction drawings and plan for the final installation of facility communication systems. Oversight of construction sub-contractors to install and test electrical cabling for site activation of 6 B-1B hangars at three sites. Supervised six engineers.

~Electrical Test Supervisor (1982-1984)

Oversaw and Scheduled 40 electrical test technicians, 3 salaried coordinators, test equipment, ground support equipment and tooling to support Space Shuttle hangar site activation and shuttle flight-test simulation at Edwards Air Force Base.

~Electrical Power Engineer (1979-1982)

(Required BSEE or equivalent)

Responsible for generating and performing electrical power and orbiter separation ordnance test procedures for simulated flight test and ground support of NASA space vehicles. Required to troubleshoot, resolve and document test anomalies. Developed and successfully proposed new test methods, test methodology and test equipment.

~Project Manager - Special Assignment:

Assigned as Project Manager for the overland ground transport of a Space Shuttle 43 miles to a modification/repair facility. Coordinated 38 personnel, 3 departments and a sub-contractor to correct a failed project, to disarm, de-fuel and transport the Space Shuttle via truck and low-bed.

MILITARY EXPERIENCE:

~U.S. Marine Corps Infantry and Communications Officer – Captain.

~Commanded troops in front-line combat as a Sergeant and as a First Lieutenant

~Officer in Charge:

- Project Management - Sub-Contractors for installation of new communications systems.
- Electronic Repair Facilities Inspector General Team.
- Maintenance of New Communications Systems

EDUCATION:

~1990, Masters Degree – Counseling, Andersonville College, Camilla, GA

~1994, Sacramento Police Academy – Yuba College, Marysville, CA

~USMC:

- Electronic Technician School
- Officer Candidate School, Officer Basic School and Communications Officer School

~Rockwell International Management Courses:

- Forecasting, Budget Planning and Business Plans
- Personnel Management - Bargaining Unit and Technical/Salaried
- Program Management Seminar – Schedule, Estimating & Milestone Surveillance

~Program Management Training:

- Theory of Constraints
- Six Sigma
- PMBOK (PMI)
- Critical Chain
- Lean Manufacturing

~Computer Proficiency - All primary MS software, Delttek Cost Point and Lotus.

PROFESSIONAL ORGANIZATIONS: PMI, APICS and NCMA